

Key Issues

Role of PPP

<i>Why is PPP relevant for developing countries?</i>	Module 1 -> Why PPP
<i>What role should PPP play in a road sector development policy?</i>	Module 1 -> Application of PPP
<i>What are the advantages and drawbacks of PPP?</i>	Module 1 -> Advantages of PPP
<i>What is the historical background of PPP?</i>	Module 1 -> Historical context
<i>What relevant examples exist of PPP application worldwide?</i>	Module 6 -> Case Studies
<i>What lessons have been learned from existing PPP programs?</i>	Module 1 -> Lessons learned from existing PPP programs
<i>Who are the key players in PPP?</i>	Module 1 -> Key players and roles

Enabling Framework for PPP

<i>Why is an enabling environment conducive to PPP implementation?</i>	Module 1 -> Enabling PPPs
<i>How can the PPP framework be adapted to the country context and its constraints?</i>	Module 1 -> Adapting PPP to the country context
<i>What policy frameworks are conducive to successful PPP projects?</i>	Module 3 -> Facilitation of PPPs
<i>Is a legislative framework necessary for PPP?</i>	Module 4 -> Approach -> Enabling framework for PPP
<i>How should legal frameworks be assessed and adjusted?</i>	Module 4 -> Legislation
<i>Relevant case studies</i>	Module 6 -> Case Studies -> Indonesia Module 6 -> Case Studies -> India Module 6 -> Case Studies -> UK

Competition Process

<i>What is the impact of market capacity on PPP development?</i>	Module 1 -> Defining the partnership -> Drawbacks of PPP
<i>How does the level of competition impact on PPP efficiency?</i>	Module 2 -> Scope -> Influence on Competition
<i>How can government practice favor PPP development?</i>	Module 3 -> Facilitation of PPPs -> Good Governance
<i>What are the advantages/disadvantages of a competitive bidding process?</i>	Module 4 -> Legislation -> Legislative Framework
<i>What are the steps in public procurement for PPP projects?</i>	Module 5 -> Procurement
<i>How should the issue of unsolicited proposals be approached?</i>	Module 4 -> Contracts -> Contract formation
<i>How may unsolicited proposals be assessed?</i>	Module 5 -> Procurement -> Unsolicited Proposals

Regulation

- What is the role for economic regulation in PPPs?** Module 3 -> PPP Policy Framework -> Legal and Regulatory
- How is a Regulatory Framework set up?** Module 4 -> Legislation -> Regulatory Framework

Government Support and Fiscal Policy

- What forms of financial support may governments provide for PPP?** Module 2 -> Revenues
- What non-financial support measures are available to governments?** Module 3 -> Facilitation of PPPs -> Financial Framework -> Financial/Fiscal Support, Incentives and Guarantees
- Should financial support be used to attract private investment?** Module 3 -> Facilitation of PPPs -> Financial Framework -> Payments and Revenue
- When and how should the Public Sector Comparator be applied?** Module 5 -> Identification prioritization and selection -> Value for Money and the PSC
- How does government financial support impact the financial evaluation?** Module 5 -> Due Diligence and Feasibility Studies -> Financial Analysis
- Should PPP costs be accounted off budget?** Module 2 -> Public Accounting

Public Sector Reform

- Why is political will essential for development of PPP?** Module 1-> Enabling PPPs -> Enabling Environment for PPP
- How to find public champions and set up a Project Steering Committee?** Module 5 -> Advisors and Organization -> Organization
- Why is public sector commitment needed as part of an enabling environment for PPP?** Module 1-> Enabling PPPs -> Diagnosis of Enabling Environment for PPP ->Public sector commitment
- How to assess capacity of public sector for PPP?** Module 1-> Enabling PPPs -> Diagnosis of Enabling Environment for PPP->Capable Public Sector
- How to build capacity for PPP?** Module 3 -> Facilitation of PPPs ->Capacity Building and Training

Risk Management

- What are the main risks in a PPP? How should they be dealt with?** Module 2 -> Risk
- What are the components of a Risk Management Framework?** Module 3 -> Facilitation of PPPs -> Risk Management Framework
- How should risk management be integrated in feasibility studies?** Module 5 -> Due Diligence and Feasibility Studies -> Risk Management

Types of PPP

- What are the main types of PPP?** Module 1 -> Defining the partnership -> Main types of PPP
- How to select PPP options to best respond to policy objectives?** Module 2 -> Tailoring appropriate PPPs
- How does the nature of works affect the choice of the PPP option?** Module 2 -> Scope -> Nature of Project
- What are the most relevant contractual clauses for each type of PPP?** Module 4 -> Contracts -> Contract Types
- What PPP modality to choose during project preparation?** Module 5: Implementation and Monitoring >Due Diligence and Feasibility Studies

<i>What are the main steps for bidding concession contracts?</i>	Module 5 -> Procurement -> Concessions: Main steps in competitive bidding
<i>Relevant case studies on concession projects</i>	Module 6 -> Case Studies -> Croatia Module 6 -> Case Studies -> Hungary Module 6 -> Case Studies -> South Africa Module 6 -> Case Studies -> UK
<i>What are the specific issues related to PBC and brownfield projects?</i>	Module 2 -> Scope -> Brownfield and PBC contracts
<i>What are the main steps for bidding performance-based contracts?</i>	Module 5 -> Procurement -> Performance-based contracts: Main steps in competitive bidding
<i>Relevant case studies on Performance-Based Contracts</i>	Module 6 -> Case Studies -> Zambia Module 6 -> Case Studies -> Serbia

Marginal Projects

<i>How can packaging be used to favor marginal projects?</i>	Module 2 -> Scope -> Packaging Projects
<i>Why is economic and financial evaluation and the "viability gap" relevant?</i>	Module 3 -> Sector Planning and Strategy -> Planning Process
<i>How can cross-subsidization be provided for in PPP contracts?</i>	Module 4 -> Contracts -> Contract Provisions -> Cross-Subsidization
<i>Relevant case studies</i>	Module 6 -> Case Studies -> Zambia Module 6 -> Case Studies -> France

Project Finance

<i>What are the main sources of finance in a PPP project?</i>	Module 2 -> Finance
<i>How can potential sources of revenue be mobilized?</i>	Module 3 -> Facilitation of PPPs -> Financial Framework
<i>How should a financial analysis be conducted?</i>	Module 5 -> Due Diligence and Feasibility Studies -> Financial Analysis
<i>Is there a tool for a preliminary financial simulation?</i>	Module 6 -> Financial Models

Toll revenues and Tariffs

<i>Why should we be concerned about public acceptance of tolls?</i>	Module 1 -> PPP strategy -> Adapting PPP to the country context
<i>What options are available to recover costs of PPP projects?</i>	Module 2 -> Revenues
<i>How big a role should road user charges play in funding infrastructure?</i>	Module 2 -> Revenues -> Road pricing
<i>How should tariffs be set and adjusted?</i>	Module 3 -> Facilitation of PPPs -> Financial Framework -> Payments and Revenue
<i>How should tariffs and other revenue sources be included in the contract?</i>	Module 4 -> Contracts -> Contract Provisions -> Pricing Formula
<i>How are the various revenue sources combined in the financial evaluation?</i>	Module 5 -> Due Diligence and Feasibility Studies -> Financial Analysis
<i>Is there a tool to simulate tolls and other revenue sources in a financial evaluation?</i>	Module 6 -> Financial Models

Consultation & Private Sector Dialogue

- Why is public consultation important?* Module 3 -> Economic Development and Public Interest -> Public Participation and Consultation
- How can private sector interest for PPP be tested, as well as their ability to assume risks?* Module 5 -> Dialogue Process

Contract Renegotiation and Adaptation

- What contractual responses are available for contract renegotiation and adaptation?* Module 4 -> Contracts -> Contract renegotiation and adaptation
- Why does renegotiation arise and how to deal with it?* Module 5 -> Renegotiation and Amendments to PPP Contracts
- Relevant case study* Module 6 -> Case Studies -> Brazil

OTHER TOOLKITS	
<p>Evaluating Regulatory Systems Toolkit http://rru.worldbank.org/Toolkits/InfrastructureRegulation/</p>	<p>The handbook presents detailed, practical guidance on how to conduct quick, mid-level, and in-depth regulatory evaluations of existing national- and state- or province-level regulatory systems through structured case studies. The focus is on economic regulation of commercialized sector enterprises, whether publicly or privately owned.</p>
<p>Public-Private Dialogue Toolkit http://rru.worldbank.org/Toolkits/PublicPrivatedialogue/</p>	<p>This toolkit provides guidance and practical tools to provide for effective public-private dialogue as part of a policy reform process. Dialogue between the public and the private sector, if well managed, can help to respond to the needs of existing businesses and the concerns of wary investors and counter interest groups who benefit from the status quo.</p>
<p>Concessions Toolkit http://rru.worldbank.org/Toolkits/InfrastructureConcessions/</p>	<p>This toolkit aims at helping policymakers and their advisors better understand some of the most important and difficult issues related to the design, award, implementation, monitoring, and financing of concessions.</p>
<p>Hiring and Managing Advisors Toolkit http://rru.worldbank.org/Toolkits/HiringManagingAdvisors/</p>	<p>This toolkit guides governments in hiring and managing advisors, and provides useful insights on how they operate and what they can offer.</p>
<p>Labor Toolkit http://rru.worldbank.org/Documents/Toolkits/Labor/index.html</p>	<p>The Toolkit provides practical tools and information to help policymakers handle labor issues related to public sector reform for PPP. Guidance on conducting labor reforms is provided, starting with the initial concept design stage to monitoring of the reforms.</p>