# Workshop <br> PPP's at the Municipal Sphere of Government "Alternatives to Improving Service Delivery" Johannesburg, 09-11 November 2015 

There are many reasons why government institutions may decide to partner with the private
time being of an essence to eradicate these; shortages of skills and capacity; poor service
"Despite the seeming fit between demand for and supply of
private sector participation, too few projects get off the ground. The reason for this paradox is the 'project preparation gap', that is the lack of well prepared, bankable public-private partnership projects where investors are
sufficiently reassured by the commercial and technical feasibility, the risk allocation, the public sector's contractual commitment and capacity as well as the institutional and legal
framework." - Pravin Gordhan
sector but broadly speaking the motivation for a national government to create an enabling environment for such partnerships in local government can be attributed to a few primary factors, i.e. a lack of government funding in the face of service delivery backlogs and
delivery standards; the need to reduce costs and increase revenue; and a need to improve service delivery efficiency based on the premise that the private sector could contribute through financial investment, technical expertise and its advocated stance on quality standards.

Workshop organized by Agence Française
Développement
(Supported by IPM)

## Participants

Facilitated by: Anita Botha
SA Treasury
International Specialists
Private sector operators with practical experience

## Invited Attendees

30-35 Municipal Managers, CFO's, Chief Engineers

## Dates

09-11 November 2015

## Venue:

The Fairway Hotel,
Setperk Street, Randpark, Johannesburg, South Africa

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## Objectives of the Workshop

The overall aim of this program is to provide South African municipal managers, chief financial officers and chief engineers with key concepts, perspectives, tools and frameworks on PPP's. This at a time when municipalities are facing financial and capacity constraints to deliver services to a growing client base and have to actively engage public and private sector partners.

More specifically the program will:

- Cover the details of a proper PPP feasibility process
- Highlight the possibilities in the municipal space with reference to;
- Procurement process
- Contract negotiation
- Contract management and monitoring
- Present local case studies in respect of;
- Water \& sanitation
- Solid waste
- Electricity and renewable energy
- Property development
- Allow for participants contribution and practical guidance to be informed by an international expert with hands on experience in management of public and private companies in energy, water, sewage, public lighting, waste and renewable energy

Contact: Joanne Poulter (Tel) 0828200538 (email) joanne.poulter@inca.co.za

## Modalities of participation

All costs directly related to the training activities (facilitators, training materials, venue As well as accomodation for participants will be covered by the sponsors.

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